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ANNOUNCEMENT OF TECHNICAL DIALOGUE FOR THE SUPPLY OF TWO SHIP TO SHORE CRANES

Port of Koper has started with activities related to prolongation of container terminal pier for additional 100 meters. Based on that, we are planning to purchase two new super-post-panamax ship to shore cranes. All the activities related to purchase order we are planning to start at the end of year 2019.

Tender will be done according to Slovenian public procurement law. We are planning to perform preliminary technical dialogue with the potential providers, according to the article 64 of Slovenian public procurement act which says: Before launching a procurement procedure, contracting authorities may conduct technical dialogue with a view to preparing the procurement and informing economic operators of their procurement plans and requirements. For this purpose, contracting authorities may conduct a technical dialogue to seek or accept advice which may be used in the preparation of the procurement documents, provided that such advice or recommendations do not have the effect of preventing or restricting competition and do not result in a violation of the principles of equal treatment of tenderers or the transparency of public procurement.

The mayor requirements for the cranes are:

- Lifting capacity under spreader: min. 65 tons (single lift: min. 51ton, twin lift: min. 2x32,5 ton)
- Lifting capacity on hook: min. 75 tons
- Vertical wheel load: max 580kN on seaside, max 580kN on landside
- Outreach from centre of seaside gantry rail: min. 65m (24 TEU rows on deck)
- Back reach from centre of landside gantry rail: min. 16m
- Gantry rail span: 30m
- Total hoist lift: min. 48m/15m (11 dry box container on deck)

Other items which we would like to discuss are:

- Delivery time and transport
- Main dimensions
- Type of electrical and mechanical component

- Working conditions of the cranes
- Performances of cranes
- Safety systems (collision prevention systems...)
- Warranties
- Possibility for automatization
- Maintenance of the cranes in warranty period
- After sales activities

Based on this announcement we are asking all interested potential suppliers/bidders to apply to participate in the technical dialogue latest until 25.09.2019 via email <u>danjel.zobec@luka-kp.si</u>. The main purpose of the dialogue is to exchange technical and other information with regard to the future subject of the public procurement - ship to shore cranes in order to better understand the options/technical characteristics etc. Based on your application we will call the meeting with the interested supplier(s)/bidder(s) in our premises or in the premises of the interested supplier/bidder. We reserve the right to call joint meeting with all interested suppliers/bidders and to see and/or request the information on your reference supplies of ship to shore cranes. Potential suppliers/bidders will have to attend the meeting together with their technician(s) to be able to provide also technical information.

We will also request in a course of a dialogue your informative bid for the future subject of public procurement. The received informative bid will be regarded as confidential and will only be used for budget planning reasons for the future procurement procedure.

Due to transparency and equal treatment principle the Minutes of such meeting(s) on the exchanged technical and other information will be held. Technical and other information submitted by the potential supplier/bidder will be regarded and safeguarded as confidential if marked as such by the potential supplier/bidder.

Please do not hesitate to contact us for any additional information you may need via email: <u>danjel.zobec@luka-kp.si</u>.

Thank you in advance,

LUKA KOPER d.d.